

EXECUTIVE BRIEF

FOR THE POSITION OF

VICE CHANCELLOR FOR FINANCE & ADMINISTRATION



INDIANA UNIVERSITY

MEDALLION
PARTNERS

Medallion Partners helps business executives and HR leaders solve their most difficult talent challenges.

Confidential@medallionpartnersinc.com



INDIANA UNIVERSITY

POSITION DESCRIPTION

Position	Vice Chancellor for Finance & Administration
Organization	Indiana University
Reports to	Jason Dudich (CFO), David Reingold (Chancellor of IU Bloomington)
Location	Bloomington, Indiana
Website	iu.edu

TABLE OF CONTENTS

- The Opportunity**
- Candidate Profile**
- University Overview**
- About the Location**

SEARCH TEAM: MEDALLION PARTNERS

- Tom Bratton, Chief Executive Officer
tomb@medallionpartnersinc.com
- Scott Himes, Vice President, Delivery
scott@medallionpartnersinc.com
(317) 332-3672
- Henry Clark, Vice President, Market Intelligence
henry@medallionpartnersinc.com
- Abby Marshaus, Vice President, Talent Operations
abby@medallionpartnersinc.com

For confidential inquiries or recommendations, please contact confidential@medallionpartnersinc.com

INDIANA UNIVERSITY | Vice Chancellor for Finance & Administration | *Summer 2025*





INDIANA UNIVERSITY

THE OPPORTUNITY

VICE CHANCELLOR FOR FINANCE & ADMINISTRATION

Indiana University Bloomington (IUB), the flagship campus of a globally recognized public research institution, seeks a strategic and visionary executive to serve as the next **Vice Chancellor for Finance & Administration**. This critical leadership role supports and works closely with all of the campus level (school and college) fiscal officers on the campus representing nearly half of IU's \$4.5B system-wide budget.

The Vice Chancellor for Finance & Administration will oversee a multifaceted enterprise that includes:

- A financial footprint exceeding **\$2B in annual budget authority**
- Plan and organize the campus **financially** and **administratively**
- Oversight of **auxiliary operations**, including housing, dining, transit, and athletics
- Direct engagement with **deans, faculty, and senior university leadership** across Bloomington

This is a high-impact role requiring enterprise-level thinking, sharp financial acumen, and the ability to align complex operations with institutional priorities. The ideal candidate will lead transformative efforts in **revenue innovation, shared services optimization, and financial planning**—advancing IUB's mission in research, education, and public service.

Learn more: finance.iu.edu

THE ROLE

The Vice Chancellor serves as the primary administrative and financial officer for the Bloomington Campus. The VC oversees and directs all activities related to fiscal operations, contract review, strategic analysis, budgetary process, and short and long-term planning. The incumbent is responsible for the development and implementation & administrative control of the Bloomington campus budget as well as for campus-specific administrative activities and policies.

The position acts as a senior advisor for the Chancellor, and the university Chief Financial Officer (IUCFO) on finance and administration strategic planning, policy development,

INDIANA UNIVERSITY | Vice Chancellor for Finance & Administration | *Summer 2025*





INDIANA UNIVERSITY

and change management. The position is responsible for the direct and in-direct supervision of all RC level Fiscal Officers on the Bloomington campus.

Operationally, the VC will manage, plan and organize the campus financial and administration. In addition, the VC will work with academic, foundation, and administrative leadership to ensure compliance and maximize the impact of donor funds on the Bloomington Campus.

KEY RESPONSIBILITIES

Direct Campus Financial Strategy and Performance

- Lead all fiscal and business operations for the Bloomington campus.
- Analyze financial and enrollment trends to inform strategic planning and risk management.
- Advise the Chancellor, IU CFO, and executive leadership supporting major campus strategies and initiatives through financial support and analysis
- Develop innovative, long-range models to support the campus strategic plan, research growth, and new revenue opportunities.
- Evaluate cost implications of proposed initiatives and recommend financially sound decisions.

Operational Oversight and Policy Leadership

- Serve as the campus Chief Financial Officer, overseeing internal controls, accounting, budgeting, forecasting, and compliance.
- Lead policy development and implementation aligned with campus strategy; communicate policies to senior leadership and stakeholders.
- Guide the development and analysis of financial statements and campus-wide budgeting processes.
- Ensure systems are in place for financial monitoring, reconciliation, and compliance.
- Support executive decisions related to financial aid and compensation.
- Develop school and college level fiscal officers across academic and administrative units.





INDIANA UNIVERSITY

Foundation and Donor Strategy

- Act as strategic and compliance liaison with the IU Foundation and university administration.
- Interpret policies to ensure consistent application and alignment with donor intent and institutional priorities.
- Collaborate on the design of reporting tools that maximize the impact of endowment and matched funds.
- Engage key stakeholders in endowment planning and utilization discussions at the campus and unit levels.

Institutional Representation and Integration

- Represent Bloomington's financial interests within Indiana University and peers.
- Collaborate with the IU CFO, other campus leaders, and university-wide departments to align financial goals and strategies.

DECISION MAKING, SCOPE, AND IMPACT

The incumbent is a senior leader on the Bloomington Campus with broad decision making authority on strategy, policy and execution. The incumbent will coordinate with the Chancellor and the IUCFO on major financial related items impacting the Bloomington campus and its operations.

This role represents the Bloomington Campus in a variety of partners internally and externally. This role has a substantial impact on the formation and execution of strategy at the Campus and Unit level subject to updated structures by the Chancellor and IUCFO.

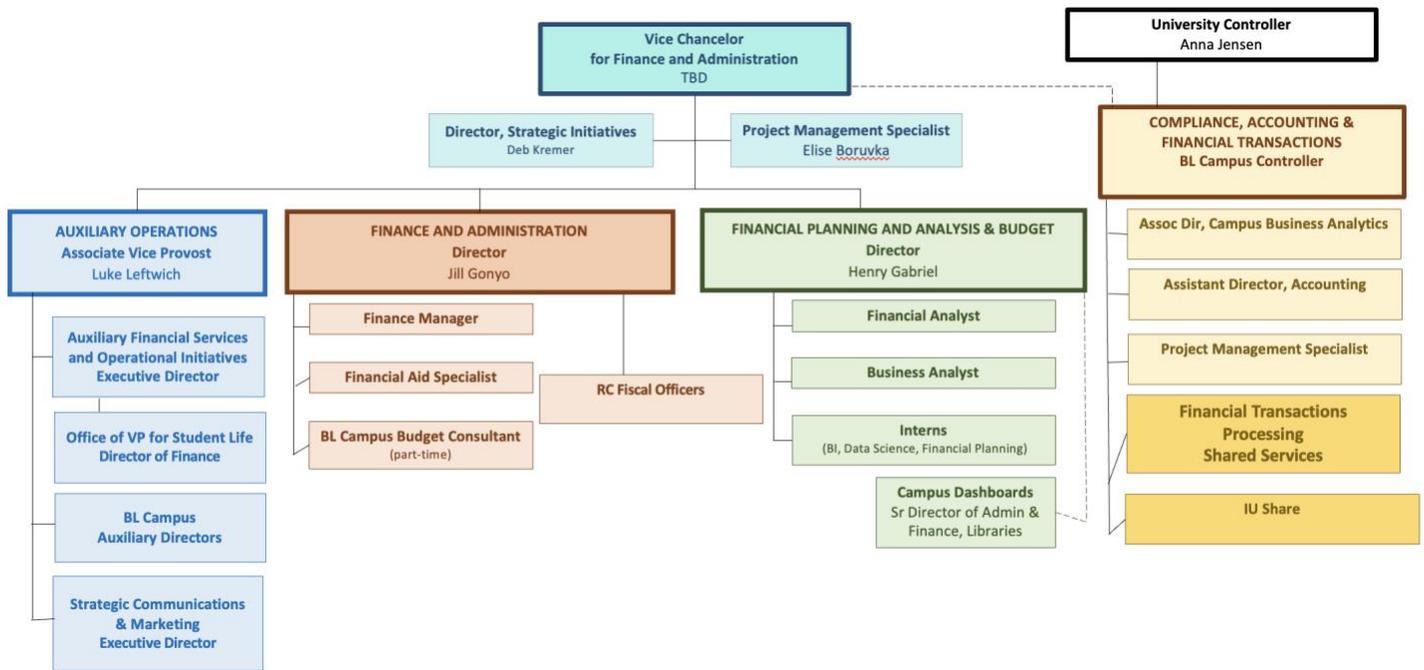




TEAM LEADERSHIP & INFLUENCE

The Vice Chancellor for Finance & Administration directly oversees a team of approximately **5 senior financial and administrative leaders**, including:

- Finance and Administration
- Auxiliary Operations
- FP&A and Budget
- Strategic Initiatives
- Project Management



In addition to direct supervision, this role maintains **broad cross-functional influence** with campus **Deans, Vice Provosts, Center Directors**, and other senior administrators—serving as a central advisor and operational partner on all major fiscal and administrative matters.





INDIANA UNIVERSITY

CANDIDATE PROFILE

QUALIFICATIONS

- **Education:** Masters in a financial related field required or comparable combination of education and experience.
- **Experience:** Minimum of 10 years of higher education (or equivalent) finance experience with progressive strategic leadership experience overseeing financial and administration functions at a campus or university level.

PREFERRED EXECUTIONAL ATTRIBUTES

- **Strategic Financial Leadership:** Proven ability to lead financial strategy for complex, \$1B+ organization. Builds long-range models, drives performance, and provides fiscal direction aligned with strategic **priorities and growth objectives.**
- **Operational Excellence & Shared Services:** Demonstrated success in redesigning financial operations, reducing redundancies, and centralizing services. Optimizes administrative structures to improve efficiency, accountability, and service delivery.
- **Academic Financial Acumen:** Understands academic culture and faculty dynamics. Builds budgets and financial plans that support teaching, research, and mission objectives while earning trust across deans, provosts, and academic units.
- **Enterprise Asset & Operational Portfolio Oversight:** Oversees diverse business units and physical assets—such as logistics, facilities, real estate, or service divisions. Aligns operational performance and capital investment with long-term strategic goals and financial sustainability.
- **Data-Driven Decision Making:** Translates complex data into actionable insights. Develops financial models, forecasts trends, and delivers clear, evidence-based recommendations to guide leadership decisions and campus resource allocation.
- **Revenue Diversification:** Develops and executes strategies to expand revenue streams across business lines, customers, or partnerships. Identifies market opportunities, pricing models, and operational efficiencies that increase financial resilience and topline growth.





PREFERRED LEADERSHIP / CULTURAL FIT ATTRIBUTES

- **Judgment & Humility:** Balances confidence with humility. Knows when to lead directly and when to empower others. Exercises sound judgment, builds credibility, and avoids ego-driven decisions that stall institutional progress.
- **Executive Communication:** Connects effectively with leaders from different levels and audiences. Speaks with clarity, transparency, and approachability. Earns buy-in by understanding stakeholder culture and framing finance in mission-aligned terms.
- **Change Management:** Leads teams and organizations through complex transformation. Leads change with patience, political acumen, and institutional respect while staying focused on long-term improvements.
- **Courage & Accountability:** Possesses backbone and discernment. Willing to challenge the status quo, make tough calls, and hold teams accountable—while building bridges and aligning stakeholders toward shared goals.
- **Innovative, Big-Picture Thinking:** Thinks beyond traditional models. Sees around corners, anticipates disruption, and brings fresh ideas rooted in strategic context. Elevates the role from transactional operator to enterprise strategist.
- **Team Development:** Builds high-performing teams. Evaluates structure, upgrades talent, and establishes clear expectations. Creates a strong leadership bench and culture of ownership, trust, and continuous development.

OPPORTUNITIES AND CHALLENGES

- **Revenue Growth & Diversification:** Identify and activate new revenue streams beyond traditional tuition and appropriations including expanding research capacity, engaging industry, and developing innovative funding strategies.
- **Financial Transformation Toward Centralization & Efficiency:** The campus is moving from a decentralized budgeting environment to a more aligned, shared-services model.
- **Cross-Campus Alignment:** Extensive collaboration across deans, faculty, and university leadership, to unify diverse stakeholders around common financial goals and institutional strategy without overstepping campus culture.
- **Strategic Planning & Operational Execution:** Shape long-term financial strategy and direction while owning day-to-day systems, compliance, internal controls, and performance metrics that support the academic mission.





INDIANA UNIVERSITY

REPORTS TO

JASON DUDICH



Jason D. Dudich serves as the Vice President and Chief Financial Officer at Indiana University, where he leads the institution's financial strategy and operations. In this capacity, he acts as a strategic advisor to the university president, overseeing long-range financial planning, budget development, capital financing, and investment management.

Before his appointment as CFO in January 2025, Dudich held the position of Associate Vice President for Fiscal and Economic Strategy at IU, contributing to the university's economic engagement initiatives and government relations efforts. His prior experience includes serving as Vice President for Finance and Administration and Treasurer at the University of Indianapolis, where he managed a \$110 million annual budget and oversaw key administrative functions.

Dudich's public sector experience is extensive; he was Indiana's State Budget Director from 2017 to 2019, managing the state's \$34 billion budget and collaborating with government leaders on fiscal policy. He also held roles such as Associate Commissioner and CFO of the Indiana Commission for Higher Education and served in various capacities within the City of Indianapolis, including Controller and Chief of Staff under Mayor Greg Ballard.

An alumnus of Indiana University, Dudich earned a Bachelor of Science in Public Financial Management from the Paul H. O'Neill School of Public and Environmental Affairs. He remains actively involved with the university, serving on the O'Neill School's Distinguished Alumni Council and the IU Alumni Association's Board of Managers.





INDIANA UNIVERSITY

DAVID REINGOLD



David A. Reingold is the Executive Vice President and Chancellor of Indiana University Bloomington, a role he assumed on June 2, 2025. As Chancellor, he serves as the chief executive officer of IU's flagship campus, overseeing finance and administration, community engagement, enrollment management, student life, and the campus's research and creative activities.

Prior to this appointment, Reingold was the Senior Vice President for Policy Planning and the Justin S. Morrill Dean of the College of Liberal Arts at Purdue University. During his tenure at Purdue, he led initiatives such as the Cornerstone Integrated Liberal Arts program, the Degree+ program, and the implementation of Purdue's system-wide civics literacy graduation requirement.

Reingold's academic career began at Indiana University Bloomington, where he served as a faculty member and held various administrative roles, including Executive Associate Dean of the O'Neill School of Public and Environmental Affairs. In this capacity, he oversaw significant growth in the school's revenue and launched programs like the SPEA VISTA Fellows Program.

He holds a Ph.D. and M.A. in Sociology from the University of Chicago and a B.A. in Sociology and Social Welfare from the University of Wisconsin-Madison. His research focuses on urban poverty, economic development, social welfare policy, and government performance.

Reingold has also contributed to public service, including roles with the U.S. Corporation for National and Community Service and as a founding director of the Community Investment Fund of Indiana.





INDIANA UNIVERSITY

ABOUT INDIANA UNIVERSITY

Founded in 1820, Indiana University is a major multi-campus public research institution, grounded in the liberal arts and sciences, and a world leader in professional, medical, and technological education. IU's mission is to provide broad access to undergraduate and graduate education for students throughout Indiana, the United States, and the world, as well as outstanding academic and cultural programs and student services.

Campuses and Centers:

- **IU Bloomington:** The flagship campus known for its beautiful architecture and vibrant academic community.
- **IU Indianapolis:** A core campus offering a wide range of programs in collaboration with Purdue University.
- **Regional Campuses:** IU East, IU Kokomo, IU Northwest, IU South Bend, and IU Southeast, each serving the needs of their communities.
- **School of Medicine Campuses:** Nine locations across Indiana, forming the largest medical school in the United States.

Student Body:

- **Total Enrollment:** Nearly 90,000 students.
- **Undergraduate Students:** Over 68,000 degree-seeking undergraduates.
- **Graduate and Professional Students:** More than 20,000 students.
- **International Students:** Over 6,500 students from 166 countries.

Faculty and Staff:

- **Total Employees:** Over 21,000 faculty and staff university-wide.
- **Affiliated Employees:** More than 44,000, including students and temporary workers.

Leadership:

- **President:** [Dr. Pamela Whitten](#), the 19th president of Indiana University, leading the institution since July 1, 2021.





INDIANA UNIVERSITY

Key Links:

- [IU 2030 Strategic Plan](#): An ambitious strategic plan focusing on student success, transformative research, and service to the state and beyond.
- [Mission/Vision/Values](#)
- [Annual Reports](#)

In the [News](#):

- [IU to strengthen, expand presence as national leader through new Washington, DC, location](#)
- [IU Bloomington's record applications](#)
- [IU Indianapolis has achieved R1 status, securing its position as one of the nation's premier research universities](#)

Equal Employment Opportunity

Indiana University is an equal opportunity employer and provider of ADA services and prohibits discrimination in hiring. [See Indiana University Notice of Non-Discrimination here which includes contact information.](#)





INDIANA UNIVERSITY

ABOUT BLOOMINGTON

Located in the scenic rolling hills of south-central Indiana, Bloomington is nestled in Monroe County, approximately 50 miles southwest of Indianapolis. As the proud home of Indiana University's flagship campus, Bloomington is shaped by the university's vibrant academic, cultural, and economic presence. IU is the region's largest employer, with thousands of faculty, staff, and researchers supporting a globally engaged community of nearly 50,000 students.

Bloomington's economy is anchored by higher education, research, health care, advanced manufacturing, and life sciences. The city benefits from IU's renowned research enterprise and is home to a growing number of technology startups and innovation-based companies attracted by the university's talent and infrastructure.

Bloomington also boasts a dynamic arts and culture scene. Anchored by IU's Jacobs School of Music and Eskenazi Museum of Art, the city offers a rich array of live music, visual arts, film, and theater. Historic downtown Bloomington features locally owned shops, galleries, and over 100 restaurants offering global cuisine and farm-to-table dining. The city hosts numerous festivals, including the Lotus World Music and Arts Festival, the Bloomington Craft Beer Festival, and the Taste of Bloomington.



Frequently named one of the best college towns in America, Bloomington combines small-town charm with cosmopolitan amenities. Outdoor enthusiasts enjoy easy access to Monroe Lake—the largest lake in Indiana—as well as hundreds of miles of hiking and biking trails in the Hoosier National Forest. The city is also home to a nationally recognized public school system, extensive parks and green spaces, and a strong sense of community.

With a blend of intellectual vitality, natural beauty, and cultural richness, Bloomington offers an exceptional quality of life for professionals, families, and students alike.





INDIANA UNIVERSITY

MEDALLION TRANSITIONS 365: EXECUTIVE RELOCATION SERVICES

Relocation impacts an executive’s first-year success. Medallion Partners’ Transitions 365 supports leaders and families before, during, and after the move.



Transitions 365 spans the entire relocation lifecycle, extending 12 months beyond hire. We serve as a strategic partner through four key phases:

Pre-Hire Process

We equip candidates with early insights: market tours, school and healthcare comparisons, and lifestyle data. Our goal: eliminate uncertainty and worry.

Move from Previous Location

We coordinate with relocation providers to ensure a seamless transition—selling, packing, purchasing, and settling into a new home.

Landing the New Job & Moving In

As the move begins, we shift to onboarding: supporting spousal transitions, connecting families to schools, healthcare, and community life.

Acclimate & Thrive

Relocation success means building roots. We help families integrate—finding schools, clubs, churches, and support networks.

